The need for effective, research-based, and person-centered services for individuals with autism has never been greater.

At May Institute, we strive for clinical excellence to achieve outstanding life outcomes.
May Institute gratefully acknowledges the individuals, corporations, foundations, and community partners whose generosity ensures that individuals with autism and other special needs will live the fullest lives possible.

To learn more about the impact of your investment, view our online annual report. It includes May’s year in review, our Circle of Friends donor listing, new videos, and more important fact and figures.

Visit: mayinstitute.org/annualreport2018

May Institute is a national leader in the field of applied behavior analysis, proudly serving individuals with autism spectrum disorder and other developmental disabilities, brain injury and neurobehavioral disorders, and other special needs.

Founded more than 60 years ago, May Institute is a nonprofit organization that provides educational and rehabilitative services across the lifespan. The organization is one of the largest and most well-respected providers of autism services in Massachusetts and in the United States.

With corporate headquarters in Randolph, Mass., and an annual operating budget of $126.2 million, May Institute serves thousands of individuals and their families annually through more than 140 service locations. The organization is led by an exemplary executive leadership team and supported by a highly trained and motivated workforce of more than 2,000 employees.
The intersection of science, happiness, and hope.

That is the starting point for the work we do at May Institute. We are driven to push the science of behavior analysis as far as it can take us in order to help individuals with autism and other special needs live their best lives.

Clinical excellence creates opportunities for continued learning and success. It results in the development of skills that allow individuals to communicate, engage with the world around them, and make meaningful choices. Clinical excellence also breathes hope into the lives of families caring for their loved ones.

The happiness that results from accomplishments and independence is critical.

We invite you to learn more by visiting our online report (mayinstitute.org/annualreport2018). You will meet the people in our Lifetime of Firsts campaign, and watch the *Boston Globe* documentary that culminates in a very special prom for two of our students. Share the videos and renew your support for the children, adolescents, and adults served throughout our organization.

Thank you for investing in our work; it is work that brings meaningful change to individuals across the lifespan.

Lauren Cyd Solotar, Ph.D., ABPP  
*President and Chief Executive Officer*

Mary Lou Maloney  
*Chairperson, Board of Trustees*
That first word. The first time a shoe is tied, a lesson is learned, or a task is completed.

For families of children and adults with autism and other special needs, many “firsts” are not guaranteed. Some parents can’t imagine their child making the progress necessary to achieve milestones that typically developing people achieve as they grow and move through life. That is why celebrating “firsts” is an important part of the journey at May Institute.

In 2018, May Institute launched A Lifetime of Firsts, a campaign to build awareness of the power of “firsts” through videos and stories.

With your help, May Institute will continue to provide the clinical, evidence-based support that creates opportunities for infinite “firsts” across the lifespan.

You can view our videos by following May on social media, and by visiting mayinstitute.org/lifetime-of-firsts.
2,706 INDIVIDUALS & FAMILIES SERVED

MAY CENTER SCHOOLS
- Autism and Developmental Disabilities: 282 students attended day and/or residential program
- Brain Injury and Neurobehavioral Disorders

MAY CENTERS FOR ADULT SERVICES
- 730 adults lived in community-based residences and/or attended day habilitation programs

MAY CENTERS FOR ABA SERVICES
- Home- and Center-based Services: 1,186 children & families received therapeutic services
- School-based Services: 365 children served

MAY CENTER FOR EVALUATION AND TREATMENT
- 29 families accessed services

TRAINED more than 2,000 INDIVIDUALS through GLOBAL SERVICES

98,080 STUDENTS benefited from PBIS SERVICES
REVENUE BY SERVICE

% based on the total revenue of $126,216,895

48.8% ADULT RESIDENTIAL AND DAY PROGRAMS

39.8% EDUCATIONAL SERVICES

9.6% HOME-, SCHOOL-, AND CENTER-BASED SERVICES

1.8% ADMINISTRATION, PHILANTHROPY, AND SPECIAL PROJECTS

REVENUE BY SOURCES

40.6% STATE CONTRACT

41% TUITION

1.8% CONSULTING & MANAGEMENT FEES

3.2% CLIENT FEES

11.4% 3RD PARTY INSURANCE

EXPENDITURES

72.8% PROGRAM PERSONNEL

10.1% CORPORATE ADMINISTRATION

8.9% PROGRAM FACILITIES

7.7% OTHER PROGRAM EXPENSES

0.5% PHILANTHROPY
$844,009 RAISED through GIFTS from INDIVIDUALS, CORPORATIONS, FOUNDATIONS, and COMMUNITY PARTNERS

1,327 INDIVIDUAL GIFTS made

378 DONORS to our FALMOUTH ROAD RACE TEAM

258 IPADS/TABLETS PURCHASED for use by INDIVIDUALS SERVED and CLINICAL STAFF across programs

30 COMPUTERS PURCHASED for use in our ADULT SERVICES PROGRAMS

3 INTERACTIVE SMARTBOARDS PURCHASED for use in our MAY CENTER SCHOOLS