May Institute employees have been exceptional in their response to the changing world around us; going above and beyond to create a safe and loving environment for the individuals in our care. And our community of giving has stepped up in ways we could not have imagined.

Our heroes embody the very heart and soul of our organization.
THANK YOU TO OUR HEROES!

Dear friends,

Despite our best-laid plans for our anniversary year, everything changed when COVID-19 hit in March. All of a sudden we had to pivot and adapt to the new normal around us, which was anything but normal.

Our doors never closed. Throughout all these months of the pandemic, we continued—and continue—to serve the children and adults in our care. Some of these services don’t look the same as they did before and, like the rest of the world, we are still in flux. However, we will persevere until this is over. And that is, in large part, because of all the heroes around us.

May employees have been nothing short of exceptional in responding to the outbreak and its impact. And our community of giving has stepped up in ways we could not have imagined.

Thank you for your support during these difficult times. Despite the incredible hardship we have endured this year, we know we are all Braver, Stronger, and Kinder.

Sincerely,

Lauren Cyd Solotar, Ph.D., ABPP
President and Chief Executive Officer

Mary Lou Maloney
Chairperson, Board of Directors

May Institute gratefully acknowledges the individuals, corporations, foundations, and community partners whose generosity ensures that individuals with autism and other special needs will live the fullest lives possible.

To learn more about the impact of your investment, view our online annual report at mayinstitute.org/annualreport2020.
2020 was the year we would celebrate May’s 65th anniversary. Instead, we have been living through times none of us could ever have anticipated.

Through all this, we have realized it’s more important than ever to remember the legacy of Jacques and Marie-Anne May, their sons with autism, and their commitment to individuals with special needs. To celebrate the impact that May has had in the lives of hundreds of thousands of individuals and families. To thank our community of donors across the country for holding us close and holding us up. And to honor the work of the tens of thousands of staff who have spent years of their lives in service to others, and the more than 1,100 staff who are on the front lines at May today.

“It takes a total and complete involvement with the child when you are with the child, it takes a special sensitivity to the needs of others, it takes an extraordinary imagination, and it takes much love.”

Marie-Anne May, Founder
May During COVID-19

This year has been unprecedented in countless ways for all of us.

At May, it has included managing the intricacies of providing services during COVID-19, implementing extensive safety procedures, taking care of individuals in our residential programs, providing remote and hybrid learning to our students, and finding alternative ways to support and teach individuals in our day services. All while hoping and preparing for an eventual end to this pandemic.

“Those of us whose jobs revolve around providing services to individuals with disabilities fully recognize that the needs of this community are constant, despite the world changing around us.”

May Institute

From commentary published in a special edition of The Provider newspaper, April 2020.

Lives Impacted

2,361 INDIVIDUALS & FAMILIES SERVED

May Centers for ABA Services
1,243 CHILDREN & FAMILIES

May Center Schools
377 STUDENTS

May Centers for Adult Services
741 ADULTS

95 TRAINED INDIVIDUALS through GLOBAL SERVICES

91,942 STUDENTS benefited from PBIS SERVICES
Heroes Work Here!

The unexpectedness of the pandemic and the response of our employees have brought into sharp focus the exceptionalism of the work taking place every day.

It has been moving, humbling, and powerful to witness how May employees have stepped up during these unprecedented times. They have wrapped their arms around the individuals we serve and done everything possible to keep them safe, well cared for, and happy.

It is very important for us to keep in mind that we make an impact on all of our individuals' lives... By being there for [them], caring for them, the act of kindness, support, and the love that we share...

Chevreulson “Chevy” Pierre
Program Coordinator

View these videos at mayinstitute.org/annualreport2020.
Financials

Revenue by Service

- 46.3% Adult Residential and Day Programs
- 44.8% Educational Services
- 7.8% Home, School, and Center-Based Services
- 1.1% Administration, Philanthropy, and Special Projects

% based on the total revenue of $137,186,024

Revenue Sources

- 45.2% Tuition
- 39.4% State Contract
- 10.6% 3rd Party Insurance
- 2.8% Client Fees
- 1.4% Other Sources
- 0.6% Consulting and Management Fees

Revenue Sources

- 46.3% Adult Residential and Day Programs
- 44.8% Educational Services
- 7.8% Home, School, and Center-Based Services
- 1.1% Administration, Philanthropy, and Special Projects

Expenditures

- 74.4% Program Personnel
- 0.4% Philanthropy
- 10.1% Corporate Administration
- 8.7% Program Facilities
- 6.4% Other Program Expenses
- 0.6% Consulting and Management Fees
- 1.4% Other Sources
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How You Helped

$547,505 RAISED through GIFTS from INDIVIDUALS, CORPORATIONS, FOUNDATIONS, and COMMUNITY PARTNERS

$160,555 COVID-19 RELIEF FUND

136 GIFTS-IN-KIND RECEIVED to benefit MAY PROGRAMS and SERVICES

2,500+ MASKS DONATED to support COVID SAFETY GUIDELINES at May sites

173 #TEAMMAY DONORS to SUPPORT enhancements to MAY PROGRAMS and SERVICES

202 TABLET DEVICES PURCHASED for use by INDIVIDUALS SERVED and CLINICAL STAFF across programs

138 LAPTOPS AND 87 DESKTOP COMPUTERS PURCHASED for use across programs for CHILDREN and ADULTS

3 INTERACTIVE SMARTBOARDS PURCHASED for use in our MAY CENTER SCHOOLS
About May

May Institute is a national leader in the field of applied behavior analysis, proudly serving individuals with autism spectrum disorder and other developmental disabilities, brain injury and neurobehavioral disorders, and other special needs.

Founded 65 years ago, May Institute is a nonprofit organization that provides educational and rehabilitative services across the lifespan. The organization is one of the largest and most well-respected providers of autism services in Massachusetts and in the United States.

With corporate headquarters in Randolph, Mass., and an annual operating budget of $137.1 million, May Institute serves thousands of individuals and their families annually through more than 140 service locations. The organization is led by an exemplary executive leadership team and supported by a highly trained and motivated workforce of more than 2,000 employees.